SANLORENZO

SANLORENZO ATTENDS THE 2024 BOFA CONSUMER & RETAIL CONFERENCE

The top management of the luxury *Maison* in the yachting industry will meet institutional investors on 14 November 2024 in Paris

Ameglia (La Spezia), 11 November 2024 – Sanlorenzo (Ticker SL:IM), company listed on the Euronext STAR Milan segment of the Italian Stock Exchange, is attending the 2024 BofA Consumer & Retail Conference, event organised by BofA Securities that will be held in Paris.

On 14 November 2024, the top management will meet institutional investors to share 9M 2024 results, the latest corporate news and future prospects.

Materials dedicated to investors are available on the Company's website <u>www.sanlorenzoyacht.com</u>, "Investors" section.

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Sanlorenzo S.p.A.

Sanlorenzo is a leading global brand in the luxury yachting sector, which builds "made-to-measure" yachts and superyachts customized for each client, characterized by a distinctive and timeless design.

Founded in 1958 in Limite Sull'Arno (FI), the cradle of Italian shipbuilding, Sanlorenzo has succeeded over time in carving out a clear identity, achieving a high-end brand positioning. In 1974, Giovanni Jannetti acquired the company and created the Sanlorenzo legend, producing every year a limited number of yachts characterized by a unique, highly recognizable style, comfort, and safety, focusing on a sophisticated clientele. In 2005, Massimo Perotti, Executive Chairman, acquired the majority of Sanlorenzo, guiding its growth and development in international markets while preserving the brand's heritage.

Today, manufacturing activities are carried out in four shipyards in La Spezia, Ameglia (SP), Viareggio (LU), and Massa, synergistically and strategically located within a 50-kilometre radius in the heart of the Italian nautical district.

The production is articulated into four business units: Yacht Division (composite motor yachts between 24 and 40 meters); Superyacht Division (aluminium and steel motor superyachts between 44 and 73 meters); Bluegame Division (composite motor yachts between 13 and 23 meters); and Swan Division, acquired in August 2024 (sailing yachts in carbon fibre and composite, and motor yachts in composite, between 13 and 39 meters). The Group also offers an exclusive range of services dedicated solely to Sanlorenzo, Bluegame, and Swan clients, including crew training at the Sanlorenzo Academy, maintenance, refit and restyling services, as well as charter services.

The Group employs over 1,600 people and collaborates with a network of thousands of qualified artisan companies. In addition, the Group leverages an international distribution network, a widespread service network for customers worldwide, close collaborations with world-renowned architects and designers, and a strong liaison with art and culture.

In 2023, the Group generated net revenues from the sale of new yachts of €840.2 million, EBITDA of €157.5 million, EBIT of €125.9 million, and a Group net profit of €92.8 million.

www.sanlorenzoyacht.com

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